



CALIFORNIA AGRICULTURAL EMPLOYMENT AND EARNINGS BULLETIN

May 1995

January 1995

This bulletin covers 27 agricultural industries in the state of California. The number of industries range from five to seventeen within each of six geographic regions. The regions are the San Joaquin Valley, South Coast, Desert, Central Coast, Sacramento Valley and North Coast (refer to map for details). The data are organized into the following tables by state and region:

- Wage and Salary Workers (Table A).
- Agricultural Production Workers (Table B).
- Average Weekly Earnings of Production Workers (Table C).
- Average Hours Worked by Production Workers (Table D).
- Average Hourly Earnings of Production Workers (Table E).

Agricultural employment in California dropped to 272,600 in January from the December 1994 level of 289,700, a decrease of 17,100. (Table 1-A.) The only region to show an increase in employment from the previous month was the North Coast. (Tables 2-A through 7-A.)

Wage and Salary Workers in Agricultural Establishments For January 1995 (In Thousands)

Industry	State- wide	San Joaquin	South Coast	Central Coast	Desert	Sacra- mento	North Coast
Total Agricultural	272.6	136.8	45.6	34.6	30.8	18.9	10.1
Total Crops	143.3	60.9	32.7	22.4	15.4	13.3	6.9
Total Livestock	24.4	12.7	2.0	1.1	4.9	1.6	1.8
Total Services	104.9	63.2	10.9	11.1	10.5	4.0	1.4

Source: Tables 1-A through 7-A.

CHANGES FROM ONE YEAR AGO

California's agricultural employment decreased 4,300 from the previous January, a year-over change of 1.6%. (Table 1-A.)

Production workers in California earned an average of \$6.93 per hour in January 1995, a 32 cent increase from the January 1994 figure. (Table 1-E.)

REGIONAL CROP ACTIVITIES

According to the California Farm Labor Report (881A), the major regional crop activities during January were:

- Desert: Orange, grapefruit, lettuce, broccoli, and alfalfa (harvest); grapes (prune).
- South Coast: Navel oranges, lemons, cabbage, broccoli, avocado, and cauliflower (harvests slowed or stopped due to rains).
- Central Coast: Mushroom (harvests); orchards (prune).
- San Joaquin Valley: Navel oranges (harvest interrupted due to heavy rainfall); orchards and vineyards (pruning stopped due to rain).
- Sacramento Valley: Orchards (pruning halted due to rain).
- North Coast: Grape vineyards (pruning continued in some areas, stopped in other areas due to rain).

AGRICULTURAL PRODUCTION WORKERS

Statewide agricultural production worker employment was 246,000 in January, a decrease of 16,700 from the December 1994 level of 262,700. The year-over change from January 1994 was a decrease of 5,600. (Table 1-B.)

Average weekly earnings for California production workers in January were \$270.27. Regional averages ranged from a low of \$264.67 in the San Joaquin Valley Region to a high of \$291.04 in the Central Coast Region. (Tables 1-C through 7-C.)

The average hourly workweek in California was 39.0 hours in January, one hour lower than the December level of 40.0 hours. The region with the shortest workweek was the Central Coast with 37.7 hours. The longest workweek was in the South Coast Region at 40.6 hours. (Tables 1-D through 7-D.)

Average Hourly Earnings of Production Workers

For January 1995

(In Dollars per Hour)

Industry	State-wide	San Joaquin	South Coast	Central Coast	Desert	Sacramento	North Coast
Total Agricultural	6.93	6.65	6.96	7.72	6.76	7.21	7.34
Total Crops	6.83	6.52	6.88	7.46	6.51	7.29	7.25
Total Livestock	7.46	7.65	7.58	7.82	7.58	6.33	7.14
Total Services	6.91	6.52	7.08	8.21	6.65	7.41	8.22

Source: Tables 1-E through 7-E.

DATA SOURCES:

The data are obtained from two sources: the Employment Development Department (EDD) Unemployment Insurance (UI) files and a monthly survey, conducted by the Labor Market Information Division of EDD, of 4,000 agricultural employers. This sample, about 14 percent of the employers, was selected to be statistically representative of the state's agricultural employers by size, geographic location and industry categories.

Sample data are gathered for the week that includes the 12th calendar day of the month; thus all data in these bulletins represent activities taking place during this mid-month period.

DATA COMMENTS:

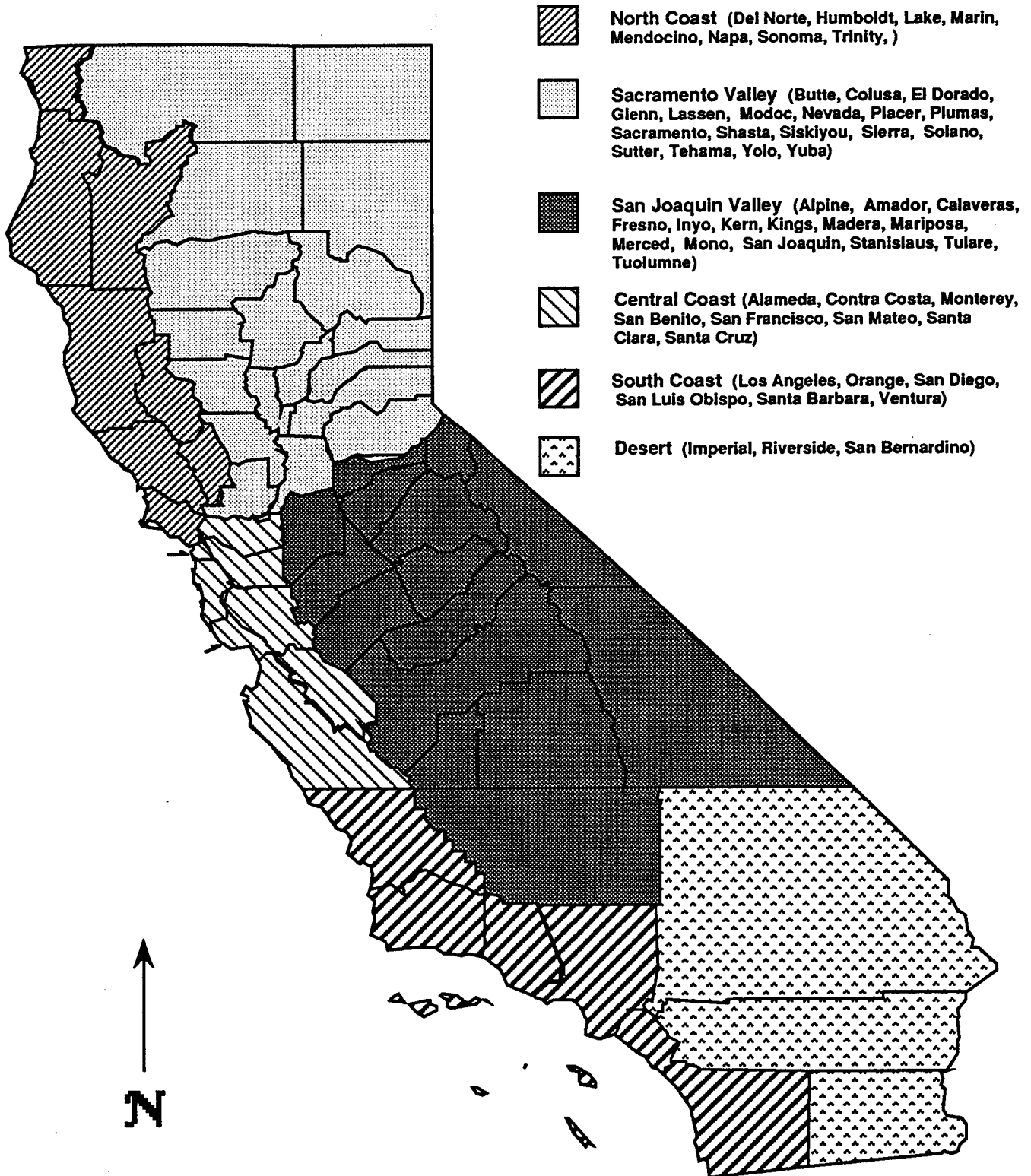
ESTIMATES FOR THE STATE AND SIX REGIONS ARE INDEPENDENTLY DERIVED. THEREFORE, THE SUM OF THE REGIONAL ESTIMATES WILL NOT NECESSARILY EQUAL THE STATEWIDE TOTAL.

To aid in accurate usage and interpretation of the data, please note the following:

- Employment data do not include employers or unpaid family workers.
- Figures for the current month are preliminary and subject to revision.
- Total agricultural employment estimates in this bulletin are derived from a monthly sampling project: the Current Employment Statistics for Agriculture. Estimates in this bulletin will differ from other agricultural estimates published by this department because of differences in the number of agricultural industries covered and in the definition of workers.

If you wish to be placed on our mailing list to receive future issues of this publication, please send your name and address to: **Current Economic Statistics Unit, Labor Market Information Division, Employment Development Department, P.O. Box 826216, Sacramento, CA 94299-9994** or call (916) 262-2572.

CES-AG REPORTING REGIONS
LABOR MARKET INFORMATION DIVISION
EMPLOYMENT DEVELOPMENT DEPARTMENT



CALIFORNIA

Wage and Salary Employment

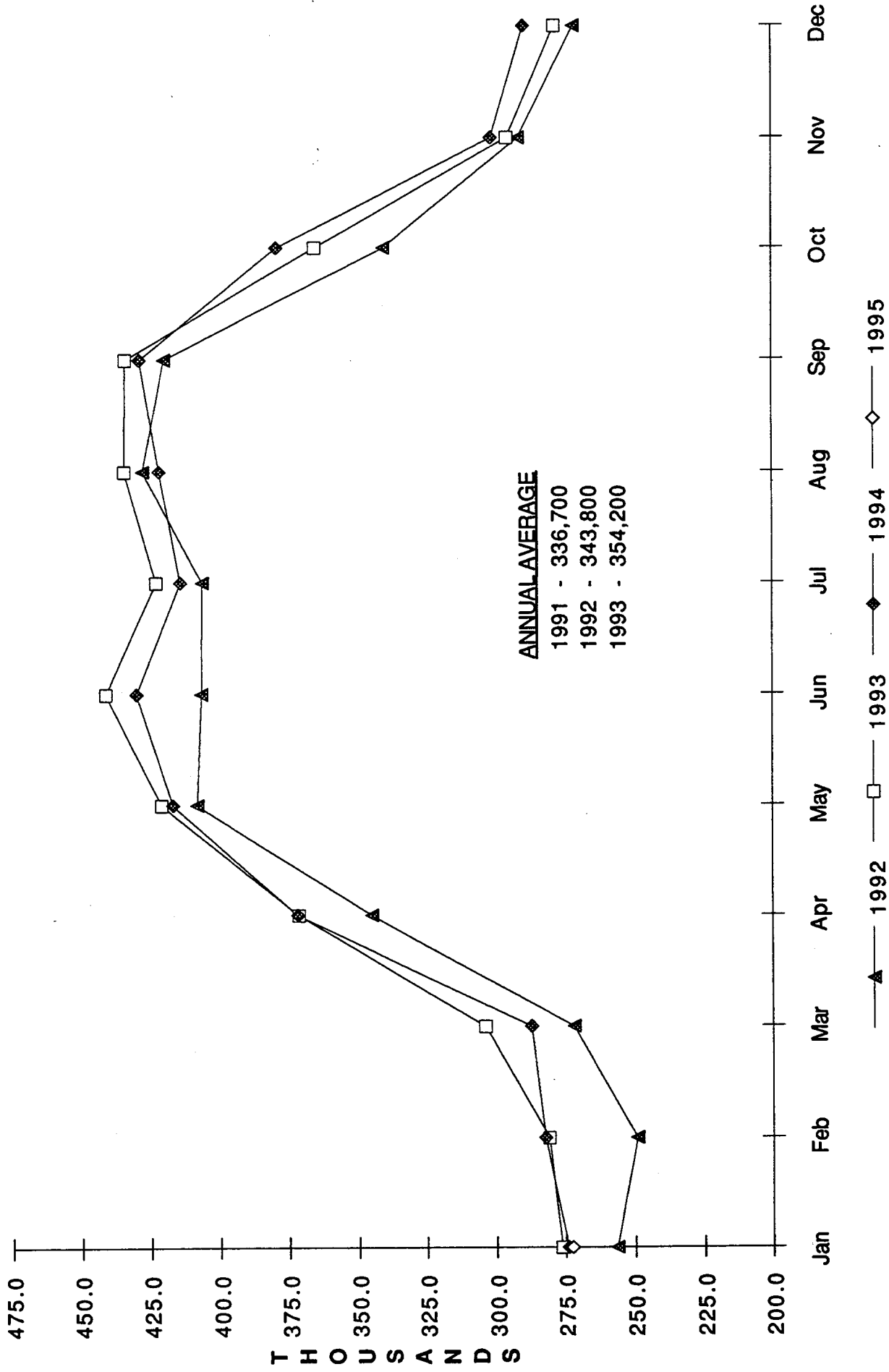


TABLE 1-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
CALIFORNIA
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	272.6	289.7	276.9
TOTAL AGRICULTURAL PRODUCTION/CROPS	143.3	153.0	151.0
CASH GRAINS	2.0	2.4	1.5
RICE	1.0	1.2	0.8
OTHER CASH GRAINS	1.0	1.2	0.7
FIELD CROPS EXCEPT CASH GRAINS	9.3	11.7	8.8
COTTON	5.0	6.5	4.5
OTHER FIELD CROPS	4.3	5.2	4.3
VEGETABLES AND MELONS	20.2	23.8	20.7
TOTAL FRUITS AND TREE NUTS	60.1	59.1	69.6
BERRIES	5.8	5.3	5.2
GRAPES	23.8	21.0	31.3
TREE NUTS	6.3	7.1	6.3
CITRUS FRUITS	4.5	4.8	6.0
DECIDUOUS TREE FRUIT	11.5	12.6	11.0
OTHER FRUITS AND NUTS	8.2	8.3	9.8
TOTAL HORTICULTURAL SPECIALTIES	30.1	32.2	29.8
ORNAMENTAL FLORAL & NURSERY	26.9	29.0	26.6
FOOD CROPS GROWN UNDER COVER	3.2	3.2	3.2
GENERAL FARM PRIMARILY CROP	21.6	23.8	20.6
TOTAL AGRIC PRODUCTION/LIVESTOCK	24.4	25.1	24.9
BEEF CATTLE FEED LOTS	0.6	0.7	0.6
BEEF CATTLE EXCEPT FEED LOTS	3.3	3.5	3.2
DAIRY FARMS	12.4	12.8	13.3
CHICKEN EGGS	2.6	2.7	2.9
TURKEYS & TURKEY EGGS	1.0	1.0	1.0
OTHER LIVESTOCK	4.5	4.4	3.9
TOTAL AGRICULTURAL SERVICES	104.9	111.6	101.0
SOIL PREPARATION SERVICES	0.9	1.1	1.0
CROP SERVICES	35.6	38.4	32.4
PLANT CULTIVATE & PROTECTION	4.7	4.8	3.8
HARVEST PRIMARILY BY MACHINE	4.9	5.5	5.9
PREPARATION SVCS FOR MARKET	25.1	26.6	21.7
COTTON GINNING	0.9	1.5	1.0
TOTAL FARM LABOR & MANAGEMENT	68.4	72.1	67.6
FARM LABOR CONTRACTORS	60.0	64.2	59.6
FARM MANAGEMENT SERVICES	8.4	7.9	8.0

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 1-B
AGRICULTURAL PRODUCTION WORKERS (1)
CALIFORNIA
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	246.0	262.7	251.6
TOTAL AGRICULTURAL PRODUCTION/CROPS	125.9	135.6	134.4
CASH GRAINS	1.6	1.9	1.2
RICE	0.8	0.9	0.6
OTHER CASH GRAINS	0.8	1.0	0.6
FIELD CROPS EXCEPT CASH GRAINS	8.0	10.5	7.6
COTTON	4.3	5.9	3.9
OTHER FIELD CROPS	3.7	4.6	3.7
VEGETABLES AND MELONS	17.6	21.1	18.2
TOTAL FRUITS AND TREE NUTS	55.0	54.1	64.6
BERRIES	5.4	5.0	4.8
GRAPES	21.6	19.0	29.0
TREE NUTS	5.8	6.6	5.7
CITRUS FRUITS	3.8	4.2	5.6
DECIDUOUS TREE FRUIT	10.6	11.5	10.3
OTHER FRUITS AND NUTS	7.8	7.8	9.2
TOTAL HORTICULTURAL SPECIALTIES	24.3	26.4	23.9
ORNAMENTAL FLORAL & NURSERY	21.4	23.5	21.1
FOOD CROPS GROWN UNDER COVER	2.9	2.9	2.8
GENERAL FARM PRIMARILY CROP	19.4	21.6	18.9
TOTAL AGRIC PRODUCTION/LIVESTOCK	21.9	22.4	22.0
BEEF CATTLE FEED LOTS	0.5	0.5	0.5
BEEF CATTLE EXCEPT FEED LOTS	2.8	3.0	2.6
DAIRY FARMS	11.7	12.1	12.5
CHICKEN EGGS	2.0	2.0	2.2
TURKEYS & TURKEY EGGS	0.8	0.8	0.8
OTHER LIVESTOCK	4.1	4.0	3.4
TOTAL AGRICULTURAL SERVICES	98.2	104.7	95.2
SOIL PREPARATION SERVICES	0.6	0.8	0.6
CROP SERVICES	31.2	33.9	28.7
PLANT CULTIVATE & PROTECTION	3.9	3.9	3.1
HARVEST PRIMARILY BY MACHINE	4.5	5.1	5.5
PREPARATION SVCS FOR MARKET	22.2	23.7	19.3
COTTON GINNING	0.6	1.2	0.8
TOTAL FARM LABOR & MANAGEMENT	66.4	70.0	65.9
FARM LABOR CONTRACTORS	58.5	62.7	58.5
FARM MANAGEMENT SERVICES	7.9	7.3	7.4

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 1-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
CALIFORNIA
(IN DOLLARS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	270.27	276.00	270.35
TOTAL AGRICULTURAL PRODUCTION/CROPS	273.20	283.98	270.10
CASH GRAINS	319.35	379.62	324.01
RICE	367.84	368.16	373.56
OTHER CASH GRAINS	271.22	390.40	272.98
FIELD CROPS EXCEPT CASH GRAINS	313.99	327.83	314.40
COTTON	322.92	337.24	329.76
OTHER FIELD CROPS	303.30	315.79	298.79
VEGETABLES AND MELONS	315.79	317.24	297.62
TOTAL FRUITS AND TREE NUTS	245.70	257.26	250.85
BERRIES	205.44	208.56	217.65
GRAPES	268.09	279.45	273.73
TREE NUTS	241.13	253.13	215.13
CITRUS FRUITS	247.74	261.00	230.05
DECIDUOUS TREE FRUIT	221.74	240.40	234.03
OTHER FRUITS AND NUTS	246.13	261.43	251.91
TOTAL HORTICULTURAL SPECIALTIES	284.61	294.98	288.74
ORNAMENTAL FLORAL & NURSERY	272.80	285.08	281.54
FOOD CROPS GROWN UNDER COVER	369.90	377.66	339.33
GENERAL FARM PRIMARILY CROP	277.35	274.56	262.03
TOTAL AGRIC PRODUCTION/LIVESTOCK	370.02	361.98	368.28
BEEF CATTLE FEED LOTS	338.90	358.61	357.74
BEEF CATTLE EXCEPT FEED LOTS	334.71	333.21	350.54
DAIRY FARMS	405.21	382.19	391.20
CHICKEN EGGS	317.68	345.28	306.07
TURKEYS & TURKEY EGGS	381.78	390.34	359.06
OTHER LIVESTOCK	319.82	325.25	339.30
TOTAL AGRICULTURAL SERVICES	243.92	247.65	247.80
SOIL PREPARATION SERVICES	483.36	571.64	515.25
CROP SERVICES	287.27	285.77	280.36
PLANT CULTIVATE & PROTECTION	343.58	384.72	316.43
HARVEST PRIMARILY BY MACHINE	260.94	222.16	257.37
PREPARATION SVCS FOR MARKET	280.88	276.53	279.24
COTTON GINNING	366.77	403.26	328.86
TOTAL FARM LABOR & MANAGEMENT	221.00	225.75	231.11
FARM LABOR CONTRACTORS	212.09	218.04	224.32
FARM MANAGEMENT SERVICES	287.60	294.57	288.15

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 1-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
CALIFORNIA
(IN HOURS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	39.0	40.0	40.9
TOTAL AGRICULTURAL PRODUCTION/CROPS	40.0	41.7	41.3
CASH GRAINS	41.1	54.7	40.2
RICE	44.0	48.0	44.0
OTHER CASH GRAINS	38.2	61.0	36.3
FIELD CROPS EXCEPT CASH GRAINS	44.1	46.7	46.1
COTTON	45.1	47.1	48.0
OTHER FIELD CROPS	42.9	46.1	44.2
VEGETABLES AND MELONS	40.8	41.2	41.8
TOTAL FRUITS AND TREE NUTS	37.8	39.7	40.2
BERRIES	32.1	33.0	39.5
GRAPES	39.6	41.4	41.1
TREE NUTS	37.5	39.8	36.9
CITRUS FRUITS	32.9	36.1	31.6
DECIDUOUS TREE FRUIT	38.1	40.2	43.5
OTHER FRUITS AND NUTS	38.7	41.3	41.5
TOTAL HORTICULTURAL SPECIALTIES	40.6	42.2	42.4
ORNAMENTAL FLORAL & NURSERY	40.0	41.8	42.4
FOOD CROPS GROWN UNDER COVER	45.0	46.0	42.1
GENERAL FARM PRIMARILY CROP	43.0	42.7	41.2
TOTAL AGRIC PRODUCTION/LIVESTOCK	49.6	48.2	49.5
BEEF CATTLE FEED LOTS	44.3	49.6	50.6
BEEF CATTLE EXCEPT FEED LOTS	43.3	43.5	43.6
DAIRY FARMS	52.9	49.7	52.3
CHICKEN EGGS	48.5	48.7	46.8
TURKEYS & TURKEY EGGS	50.5	51.7	49.8
OTHER LIVESTOCK	45.3	46.2	45.0
TOTAL AGRICULTURAL SERVICES	35.3	36.1	38.3
SOIL PREPARATION SERVICES	53.0	62.0	52.9
CROP SERVICES	37.7	37.8	38.3
PLANT CULTIVATE & PROTECTION	41.9	42.0	41.8
HARVEST PRIMARILY BY MACHINE	34.7	29.7	36.3
PREPARATION SVCS FOR MARKET	37.5	38.3	38.2
COTTON GINNING	43.2	47.0	42.0
TOTAL FARM LABOR & MANAGEMENT	34.0	35.0	38.2
FARM LABOR CONTRACTORS	33.4	34.5	37.7
FARM MANAGEMENT SERVICES	38.5	39.7	42.5

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 1-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
CALIFORNIA
(IN DOLLARS PER HOUR)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	6.93	6.90	6.61
TOTAL AGRICULTURAL PRODUCTION/CROPS	6.83	6.81	6.54
CASH GRAINS	7.77	6.94	8.06
RICE	8.36	7.67	8.49
OTHER CASH GRAINS	7.10	6.40	7.52
FIELD CROPS EXCEPT CASH GRAINS	7.12	7.02	6.82
COTTON	7.16	7.16	6.87
OTHER FIELD CROPS	7.07	6.85	6.76
VEGETABLES AND MELONS	7.74	7.70	7.12
TOTAL FRUITS AND TREE NUTS	6.50	6.48	6.24
BERRIES	6.40	6.32	5.51
GRAPES	6.77	6.75	6.66
TREE NUTS	6.43	6.36	5.83
CITRUS FRUITS	7.53	7.23	7.28
DECIDUOUS TREE FRUIT	5.82	5.98	5.38
OTHER FRUITS AND NUTS	6.36	6.33	6.07
TOTAL HORTICULTURAL SPECIALTIES	7.01	6.99	6.81
ORNAMENTAL FLORAL & NURSERY	6.82	6.82	6.64
FOOD CROPS GROWN UNDER COVER	8.22	8.21	8.06
GENERAL FARM PRIMARILY CROP	6.45	6.43	6.36
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.46	7.51	7.44
BEEF CATTLE FEED LOTS	7.65	7.23	7.07
BEEF CATTLE EXCEPT FEED LOTS	7.73	7.66	8.04
DAIRY FARMS	7.66	7.69	7.48
CHICKEN EGGS	6.55	7.09	6.54
TURKEYS & TURKEY EGGS	7.56	7.55	7.21
OTHER LIVESTOCK	7.06	7.04	7.54
TOTAL AGRICULTURAL SERVICES	6.91	6.86	6.47
SOIL PREPARATION SERVICES	9.12	9.22	9.74
CROP SERVICES	7.62	7.56	7.32
PLANT CULTIVATE & PROTECTION	8.20	9.16	7.57
HARVEST PRIMARILY BY MACHINE	7.52	7.48	7.09
PREPARATION SVCS FOR MARKET	7.49	7.22	7.31
COTTON GINNING	8.49	8.58	7.83
TOTAL FARM LABOR & MANAGEMENT	6.50	6.45	6.05
FARM LABOR CONTRACTORS	6.35	6.32	5.95
FARM MANAGEMENT SERVICES	7.47	7.42	6.78

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

SAN JOAQUIN Wage and Salary Employer

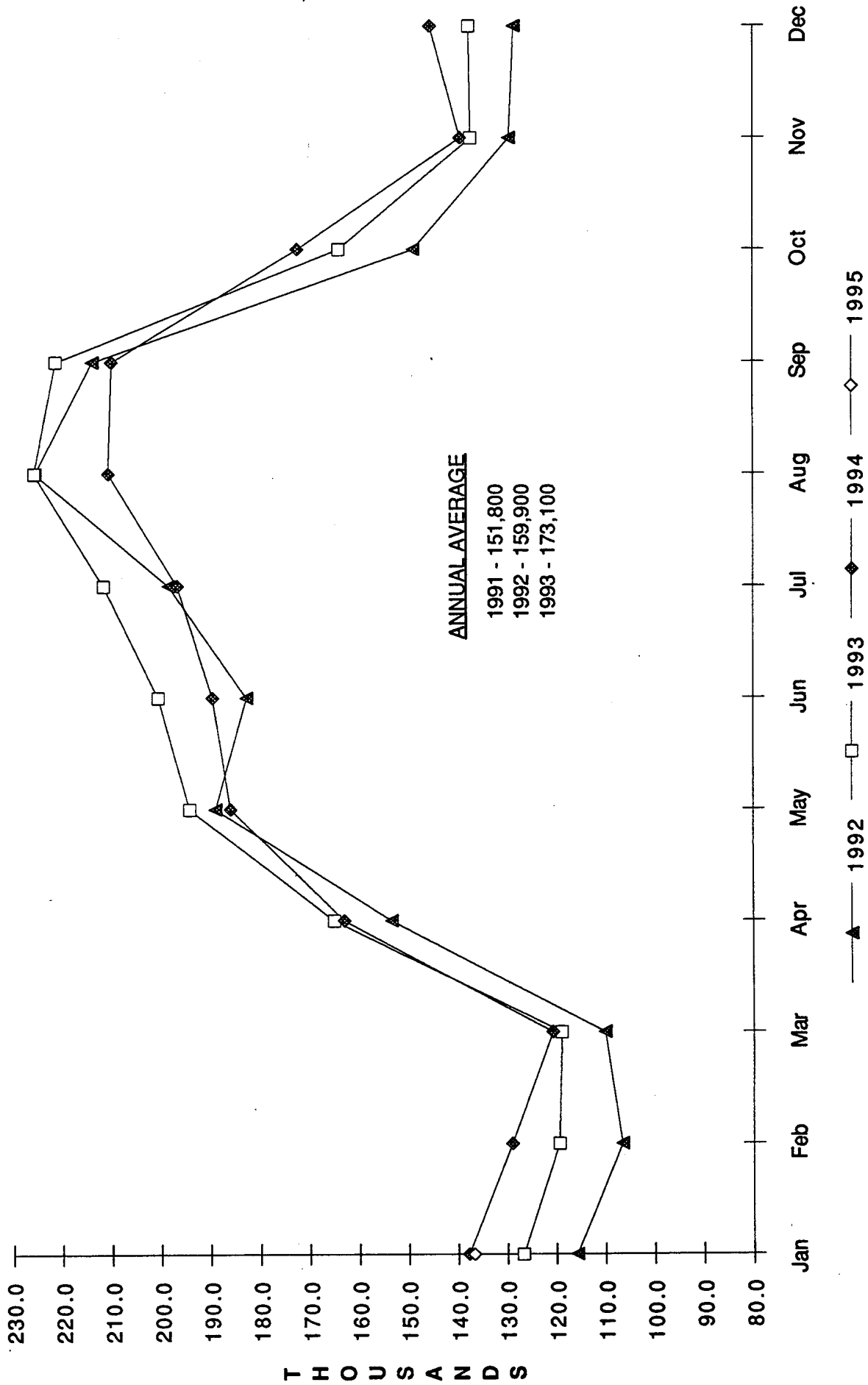


TABLE 2-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
SAN JOAQUIN VALLEY REGION
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	136.8	145.5	137.3
TOTAL AGRICULTURAL PRODUCTION/CROPS	60.9	63.7	63.0
TOTAL FIELD CROPS	8.0	10.0	6.7
COTTON	5.1	6.6	4.3
OTHER FIELD CROPS	2.9	3.4	2.4
VEGETABLES AND MELONS	2.6	3.1	3.1
TOTAL FRUITS AND TREE NUTS	34.3	32.0	39.1
GRAPES	16.4	13.6	20.9
TREE NUTS	4.2	4.7	3.9
CITRUS FRUITS	2.0	2.0	2.7
DECIDUOUS TREE FRUIT	6.5	6.6	5.7
OTHER FRUITS AND NUTS	5.2	5.1	5.9
HORTICULTURAL SPECIALTIES	4.1	4.8	4.0
GENERAL FARM PRIMARILY CROP	11.9	13.8	10.1
TOTAL AGRIC PRODUCTION/LIVESTOCK	12.7	13.1	12.8
BEEF CATTLE FEED LOTS	0.2	0.2	0.2
BEEF CATTLE EXCEPT FEED LOTS	1.2	1.3	1.1
DAIRY FARMS	7.9	8.2	8.6
POULTRY & EGGS	2.2	2.2	1.8
OTHER LIVESTOCK	1.2	1.2	1.1
TOTAL AGRICULTURAL SERVICES	63.2	68.7	61.5
CROP SERVICES	20.1	23.0	16.8
PLANT CULTIVATE & PROTECTION	3.5	3.7	2.8
HARVEST PRIMARILY BY MACHINE	1.9	2.3	1.6
PREPARATION SVCS FOR MARKET	13.9	15.5	11.4
COTTON GINNING	0.8	1.5	1.0
TOTAL FARM LABOR & MANAGEMENT	43.1	45.7	44.7
FARM LABOR CONTRACTORS	38.5	41.3	40.4
FARM MANAGEMENT SERVICES	4.6	4.4	4.3

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 2-B
AGRICULTURAL PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	125.5	134.5	127.8
TOTAL AGRICULTURAL PRODUCTION/CROPS	54.4	57.7	57.6
TOTAL FIELD CROPS	6.9	8.9	5.7
COTTON	4.5	6.0	3.7
OTHER FIELD CROPS	2.4	2.9	2.0
VEGETABLES AND MELONS	2.1	2.7	2.6
TOTAL FRUITS AND TREE NUTS	31.8	29.9	37.2
GRAPES	15.3	12.8	20.1
TREE NUTS	3.8	4.3	3.5
CITRUS FRUITS	1.7	1.8	2.6
DECIDUOUS TREE FRUIT	6.1	6.2	5.4
OTHER FRUITS AND NUTS	4.9	4.8	5.6
HORTICULTURAL SPECIALTIES	2.9	3.6	3.0
GENERAL FARM PRIMARILY CROP	10.7	12.6	9.1
TOTAL AGRIC PRODUCTION/LIVESTOCK	11.7	11.9	11.8
BEEF CATTLE FEED LOTS	0.2	0.2	0.2
BEEF CATTLE EXCEPT FEED LOTS	1.1	1.1	0.9
DAIRY FARMS	7.5	7.6	8.1
POULTRY & EGGS	1.9	1.9	1.7
OTHER LIVESTOCK	1.0	1.1	0.9
TOTAL AGRICULTURAL SERVICES	59.4	64.9	58.4
CROP SERVICES	17.4	20.2	14.6
PLANT CULTIVATE & PROTECTION	2.8	3.1	2.4
HARVEST PRIMARILY BY MACHINE	1.6	1.9	1.3
PREPARATION SVCS FOR MARKET	12.4	13.9	10.1
COTTON GINNING	0.6	1.3	0.8
TOTAL FARM LABOR & MANAGEMENT	42.0	44.7	43.8
FARM LABOR CONTRACTORS	37.7	40.5	39.8
FARM MANAGEMENT SERVICES	4.3	4.2	4.0

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 2-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION
(IN DOLLARS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	264.67	272.08	263.53
TOTAL AGRICULTURAL PRODUCTION/CROPS	264.71	279.26	266.70
TOTAL FIELD CROPS	320.50	332.72	321.79
COTTON	320.23	332.69	330.72
OTHER FIELD CROPS	321.04	332.76	304.72
VEGETABLES AND MELONS	298.35	288.10	334.30
TOTAL FRUITS AND TREE NUTS	243.59	258.85	248.25
GRAPES	259.12	272.24	259.72
TREE NUTS	229.33	252.85	201.25
CITRUS FRUITS	248.57	261.80	223.51
DECIDUOUS TREE FRUIT	216.98	236.98	247.53
OTHER FRUITS AND NUTS	235.93	255.78	251.40
HORTICULTURAL SPECIALTIES	263.31	275.92	281.59
GENERAL FARM PRIMARILY CROP	285.12	288.93	283.80
TOTAL AGRIC PRODUCTION/LIVESTOCK	382.50	369.57	372.74
BEEF CATTLE FEED LOTS	349.13	351.23	339.62
BEEF CATTLE EXCEPT FEED LOTS	370.58	373.79	366.72
DAIRY FARMS	408.45	387.87	393.59
POULTRY & EGGS	342.00	343.91	311.18
OTHER LIVESTOCK	286.42	287.06	317.33
TOTAL AGRICULTURAL SERVICES	241.24	247.15	237.68
CROP SERVICES	272.12	279.69	274.36
PLANT CULTIVATE & PROTECTION	339.21	359.74	357.62
HARVEST PRIMARILY BY MACHINE	283.65	288.86	268.11
PREPARATION SVCS FOR MARKET	251.84	252.79	251.23
COTTON GINNING	337.04	368.01	330.93
TOTAL FARM LABOR & MANAGEMENT	229.01	232.71	225.98
FARM LABOR CONTRACTORS	221.40	226.64	220.00
FARM MANAGEMENT SERVICES	293.41	288.06	285.29

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 2-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION
(IN HOURS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	39.8	41.1	41.5
TOTAL AGRICULTURAL PRODUCTION/CROPS	40.6	42.7	42.2
TOTAL FIELD CROPS	44.7	46.6	46.3
COTTON	44.6	46.4	48.0
OTHER FIELD CROPS	44.9	47.0	43.1
VEGETABLES AND MELONS	42.5	43.0	48.1
TOTAL FRUITS AND TREE NUTS	38.3	40.7	40.3
GRAPES	39.5	41.5	40.9
TREE NUTS	35.5	38.9	35.0
CITRUS FRUITS	33.5	38.9	31.0
DECIDUOUS TREE FRUIT	38.2	41.0	44.6
OTHER FRUITS AND NUTS	38.3	40.6	41.9
HORTICULTURAL SPECIALTIES	39.3	39.7	42.6
GENERAL FARM PRIMARILY CROP	44.9	45.5	45.7
TOTAL AGRIC PRODUCTION/LIVESTOCK	50.0	48.5	50.1
BEEF CATTLE FEED LOTS	47.5	47.4	47.7
BEEF CATTLE EXCEPT FEED LOTS	43.7	46.9	42.2
DAIRY FARMS	52.5	49.6	52.2
POULTRY & EGGS	45.6	46.6	43.1
OTHER LIVESTOCK	46.8	46.3	52.8
TOTAL AGRICULTURAL SERVICES	37.0	38.2	38.9
CROP SERVICES	37.9	38.9	38.0
PLANT CULTIVATE & PROTECTION	43.6	44.8	43.4
HARVEST PRIMARILY BY MACHINE	31.0	31.5	33.1
PREPARATION SVCS FOR MARKET	37.2	37.9	37.0
COTTON GINNING	43.1	47.0	42.7
TOTAL FARM LABOR & MANAGEMENT	36.7	37.9	39.3
FARM LABOR CONTRACTORS	36.0	37.4	38.8
FARM MANAGEMENT SERVICES	42.4	42.3	44.3

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 2-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION
(IN DOLLARS PER HOUR)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	6.65	6.62	6.35
TOTAL AGRICULTURAL PRODUCTION/CROPS	6.52	6.54	6.32
TOTAL FIELD CROPS	7.17	7.14	6.95
COTTON	7.18	7.17	6.89
OTHER FIELD CROPS	7.15	7.08	7.07
VEGETABLES AND MELONS	7.02	6.70	6.95
TOTAL FRUITS AND TREE NUTS	6.36	6.36	6.16
GRAPES	6.56	6.56	6.35
TREE NUTS	6.46	6.50	5.75
CITRUS FRUITS	7.42	6.73	7.21
DECIDUOUS TREE FRUIT	5.68	5.78	5.55
OTHER FRUITS AND NUTS	6.16	6.30	6.00
HORTICULTURAL SPECIALTIES	6.70	6.95	6.61
GENERAL FARM PRIMARILY CROP	6.35	6.35	6.21
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.65	7.62	7.44
BEEF CATTLE FEED LOTS	7.35	7.41	7.12
BEEF CATTLE EXCEPT FEED LOTS	8.48	7.97	8.69
DAIRY FARMS	7.78	7.82	7.54
POULTRY & EGGS	7.50	7.38	7.22
OTHER LIVESTOCK	6.12	6.20	6.01
TOTAL AGRICULTURAL SERVICES	6.52	6.47	6.11
CROP SERVICES	7.18	7.19	7.22
PLANT CULTIVATE & PROTECTION	7.78	8.03	8.24
HARVEST PRIMARILY BY MACHINE	9.15	9.17	8.10
PREPARATION SVCS FOR MARKET	6.77	6.67	6.79
COTTON GINNING	7.82	7.83	7.75
TOTAL FARM LABOR & MANAGEMENT	6.24	6.14	5.75
FARM LABOR CONTRACTORS	6.15	6.06	5.67
FARM MANAGEMENT SERVICES	6.92	6.81	6.44

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

SOUTH COAST

Wage and Salary Employment

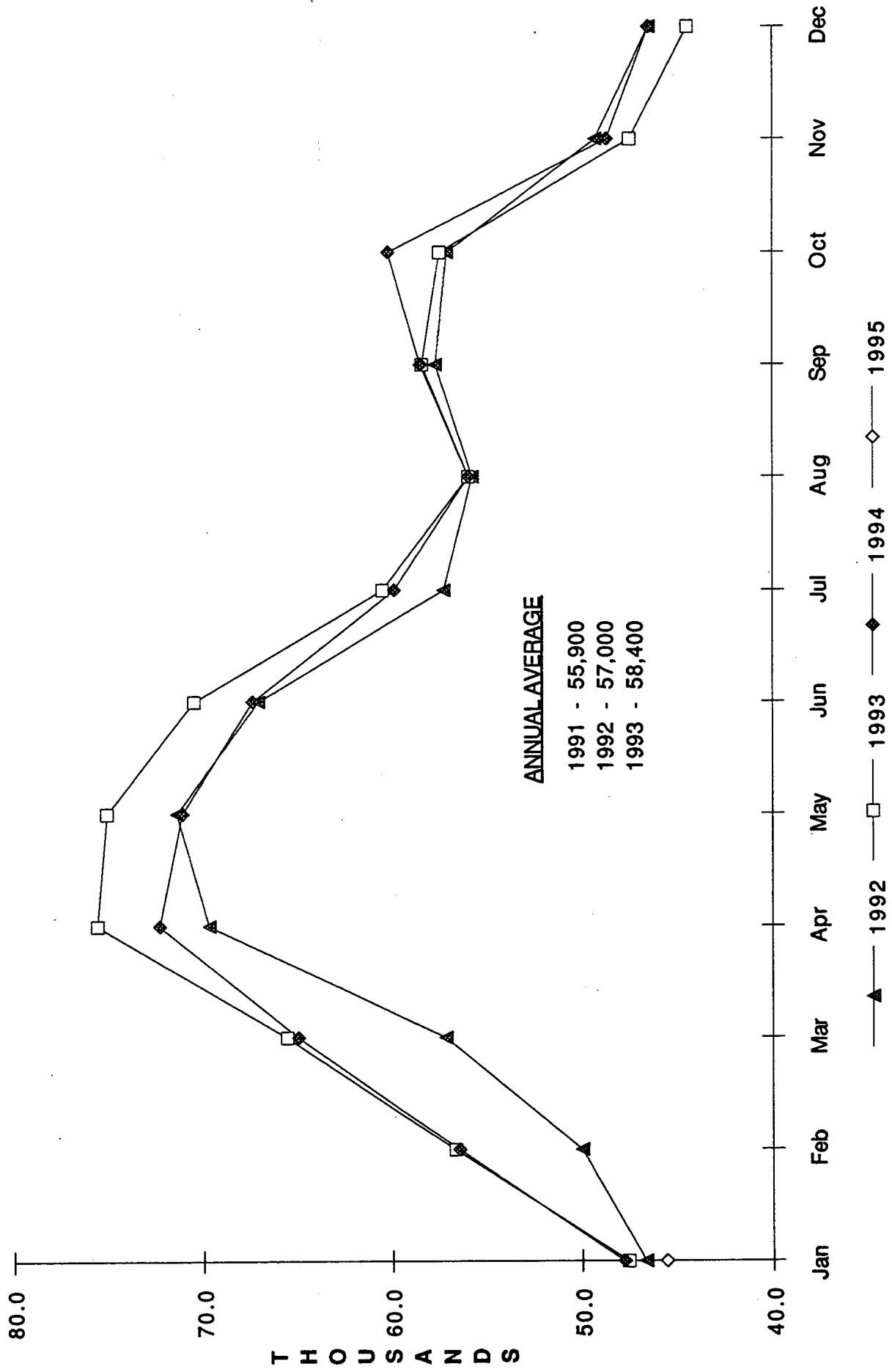


TABLE 3-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
SOUTH COAST REGION
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	45.6	46.5	47.8
TOTAL AGRICULTURAL PRODUCTION/CROPS	32.7	33.5	32.7
VEGETABLES AND MELONS	7.4	8.0	7.7
TOTAL FRUITS AND TREE NUTS	6.9	6.3	8.3
BERRIES	2.7	2.2	3.9
CITRUS FRUITS	1.7	1.8	1.6
OTHER FRUITS AND NUTS	2.5	2.3	2.8
TOTAL HORTICULTURAL SPECIALTIES	13.9	14.5	13.6
ORNAMENTAL FLORAL & NURSERY	13.2	13.7	12.9
FOOD CROPS GROWN UNDER COVER	0.7	0.8	0.7
GENERAL FARM PRIMARILY CROP	4.5	4.7	3.1
TOTAL AGRIC PRODUCTION/LIVESTOCK	2.0	2.0	2.1
TOTAL AGRICULTURAL SERVICES	10.9	11.0	13.0
CROP SERVICES	3.7	3.6	3.6
HARVEST PRIMARILY BY MACHINE	1.6	1.7	1.6
PREPARATION SVCS FOR MARKET	2.1	1.9	2.0
TOTAL FARM LABOR & MANAGEMENT	7.2	7.4	9.4
FARM LABOR CONTRACTORS	5.7	6.0	8.1
FARM MANAGEMENT SERVICES	1.5	1.4	1.3

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 3-B
 AGRICULTURAL PRODUCTION WORKERS (1)
 SOUTH COAST REGION
 (IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	40.1	40.7	42.4
TOTAL AGRICULTURAL PRODUCTION/CROPS	28.3	28.8	28.3
VEGETABLES AND MELONS	6.7	7.2	6.9
TOTAL FRUITS AND TREE NUTS	6.2	5.5	7.7
BERRIES	2.5	2.0	3.8
CITRUS FRUITS	1.4	1.4	1.3
OTHER FRUITS AND NUTS	2.3	2.1	2.6
TOTAL HORTICULTURAL SPECIALTIES	11.3	11.7	10.8
ORNAMENTAL FLORAL & NURSERY	10.6	11.0	10.2
FOOD CROPS GROWN UNDER COVER	0.7	0.7	0.6
GENERAL FARM PRIMARILY CROP	4.1	4.4	2.9
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.7	1.7	1.9
TOTAL AGRICULTURAL SERVICES	10.1	10.2	12.2
CROP SERVICES	3.5	3.4	3.3
HARVEST PRIMARILY BY MACHINE	1.5	1.6	1.5
PREPARATION SVCS FOR MARKET	2.0	1.8	1.8
TOTAL FARM LABOR & MANAGEMENT	6.6	6.8	8.9
FARM LABOR CONTRACTORS	5.3	5.6	7.8
FARM MANAGEMENT SERVICES	1.3	1.2	1.1

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 3-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
SOUTH COAST REGION
(IN DOLLARS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	282.58	290.93	267.20
TOTAL AGRICULTURAL PRODUCTION/CROPS	286.90	300.03	264.31
VEGETABLES AND MELONS	318.02	328.70	277.29
TOTAL FRUITS AND TREE NUTS	240.31	251.46	232.93
BERRIES	224.79	241.04	199.14
CITRUS FRUITS	252.27	263.85	270.58
OTHER FRUITS AND NUTS	250.48	253.84	263.04
TOTAL HORTICULTURAL SPECIALTIES	291.49	306.44	277.95
ORNAMENTAL FLORAL & NURSERY	280.92	293.37	270.30
FOOD CROPS GROWN UNDER COVER	455.53	507.02	408.60
GENERAL FARM PRIMARILY CROP	294.41	294.13	264.86
TOTAL AGRIC PRODUCTION/LIVESTOCK	339.58	328.43	351.66
TOTAL AGRICULTURAL SERVICES	259.84	259.56	261.13
CROP SERVICES	334.18	291.83	273.56
HARVEST PRIMARILY BY MACHINE	288.70	206.25	281.99
PREPARATION SVCS FOR MARKET	368.63	367.07	266.17
TOTAL FARM LABOR & MANAGEMENT	221.45	242.90	256.97
FARM LABOR CONTRACTORS	199.28	218.78	255.64
FARM MANAGEMENT SERVICES	311.46	353.15	264.66

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 3-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
SOUTH COAST REGION
(IN HOURS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	40.6	41.8	40.0
TOTAL AGRICULTURAL PRODUCTION/CROPS	41.7	43.8	40.6
VEGETABLES AND MELONS	41.9	44.6	39.0
TOTAL FRUITS AND TREE NUTS	36.3	38.1	40.3
BERRIES	35.4	38.2	39.2
CITRUS FRUITS	34.7	35.8	41.5
OTHER FRUITS AND NUTS	38.3	39.6	41.1
TOTAL HORTICULTURAL SPECIALTIES	44.3	46.5	42.5
ORNAMENTAL FLORAL & NURSERY	44.1	46.2	42.3
FOOD CROPS GROWN UNDER COVER	47.8	50.2	45.4
GENERAL FARM PRIMARILY CROP	42.3	42.2	38.0
TOTAL AGRIC PRODUCTION/LIVESTOCK	44.8	43.5	45.2
TOTAL AGRICULTURAL SERVICES	36.7	36.0	37.9
CROP SERVICES	43.4	37.9	35.9
HARVEST PRIMARILY BY MACHINE	38.7	27.5	37.8
PREPARATION SVCS FOR MARKET	46.9	47.0	34.3
TOTAL FARM LABOR & MANAGEMENT	33.3	35.0	38.7
FARM LABOR CONTRACTORS	30.8	31.8	38.5
FARM MANAGEMENT SERVICES	43.5	49.6	40.1

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 3-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
SOUTH COAST REGION
(IN DOLLARS PER HOUR)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	6.96	6.96	6.68
TOTAL AGRICULTURAL PRODUCTION/CROPS	6.88	6.85	6.51
VEGETABLES AND MELONS	7.59	7.37	7.11
TOTAL FRUITS AND TREE NUTS	6.62	6.60	5.78
BERRIES	6.35	6.31	5.08
CITRUS FRUITS	7.27	7.37	6.52
OTHER FRUITS AND NUTS	6.54	6.41	6.40
TOTAL HORTICULTURAL SPECIALTIES	6.58	6.59	6.54
ORNAMENTAL FLORAL & NURSERY	6.37	6.35	6.39
FOOD CROPS GROWN UNDER COVER	9.53	10.10	9.00
GENERAL FARM PRIMARILY CROP	6.96	6.97	6.97
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.58	7.55	7.78
TOTAL AGRICULTURAL SERVICES	7.08	7.21	6.89
CROP SERVICES	7.70	7.70	7.62
HARVEST PRIMARILY BY MACHINE	7.46	7.50	7.46
PREPARATION SVCS FOR MARKET	7.86	7.81	7.76
TOTAL FARM LABOR & MANAGEMENT	6.65	6.94	6.64
FARM LABOR CONTRACTORS	6.47	6.88	6.64
FARM MANAGEMENT SERVICES	7.16	7.12	6.60

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

CENTRAL COAST

Wage and Salary Employment

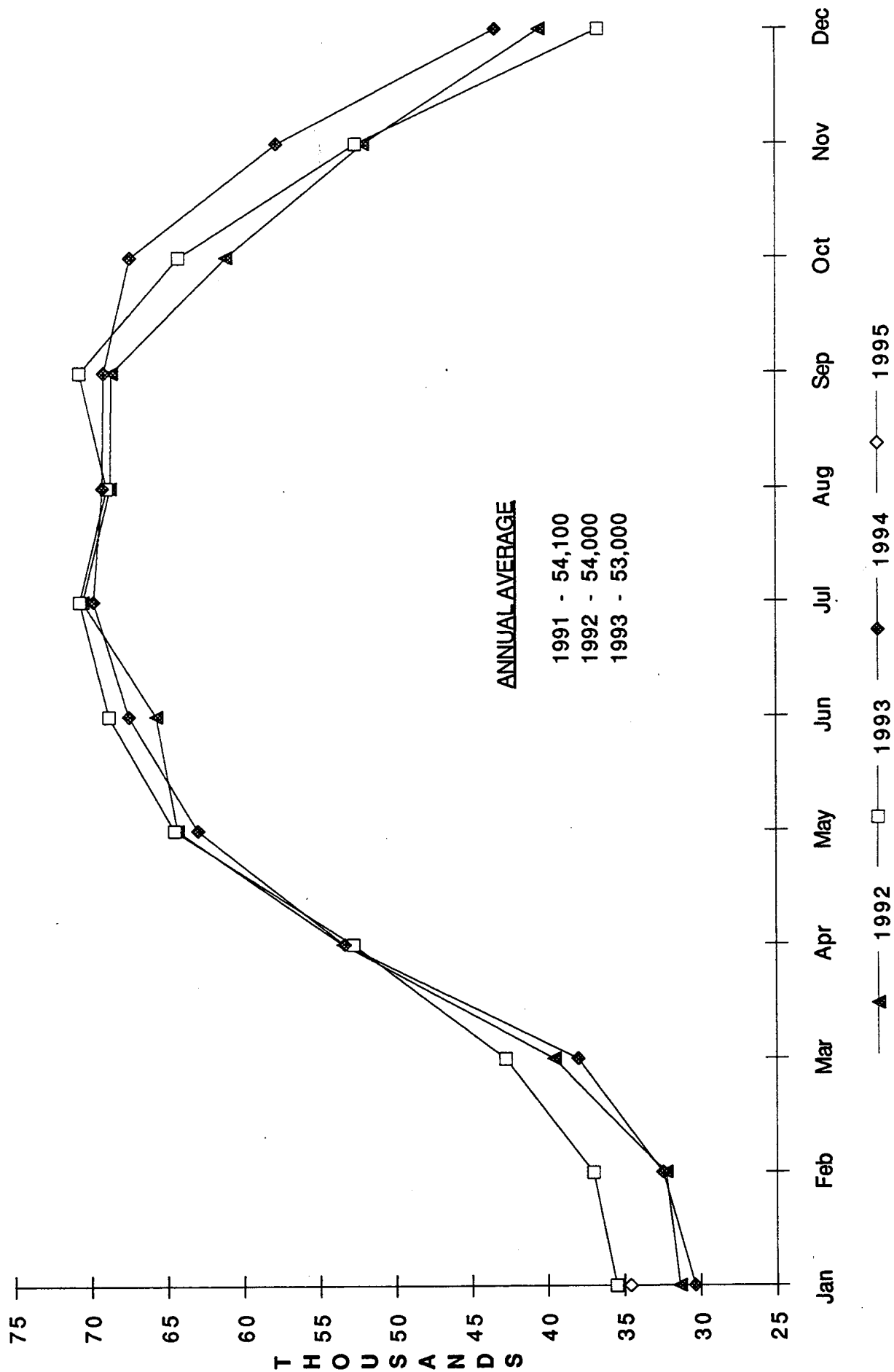


TABLE 4-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
CENTRAL COAST REGION
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	34.6	43.4	31.1
TOTAL AGRICULTURAL PRODUCTION/CROPS	22.4	28.3	19.8
VEGETABLES AND MELONS	6.4	8.7	7.1
TOTAL FRUITS AND TREE NUTS	5.4	7.4	3.3
BERRIES	3.1	4.9	1.1
DECIDUOUS TREE FRUIT	1.0	1.3	0.9
OTHER FRUITS AND NUTS	1.3	1.2	1.3
TOTAL HORTICULTURAL SPECIALTIES	8.8	9.5	8.4
ORNAMENTAL FLORAL & NURSERY	6.7	7.4	6.3
FOOD CROPS GROWN UNDER COVER	2.1	2.1	2.1
GENERAL FARM PRIMARILY CROP	1.8	2.7	1.0
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.1	1.1	0.9
TOTAL AGRICULTURAL SERVICES	11.1	14.0	10.4
CROP SERVICES	6.1	6.8	6.2
HARVEST PRIMARILY BY MACHINE	1.4	1.4	2.2
PREPARATION SVCS FOR MARKET	4.7	5.4	4.0
TOTAL FARM LABOR & MANAGEMENT	5.0	7.2	4.2

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 4-B
AGRICULTURAL PRODUCTION WORKERS (1)
CENTRAL COAST REGION
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	30.6	38.8	27.1
TOTAL AGRICULTURAL PRODUCTION/CROPS	19.3	24.7	16.7
VEGETABLES AND MELONS	5.6	7.7	6.1
TOTAL FRUITS AND TREE NUTS	5.1	6.9	2.9
BERRIES	3.0	4.7	0.9
DECIDUOUS TREE FRUIT	0.9	1.1	0.8
OTHER FRUITS AND NUTS	1.2	1.1	1.2
TOTAL HORTICULTURAL SPECIALTIES	7.2	7.8	6.8
ORNAMENTAL FLORAL & NURSERY	5.3	6.0	5.0
FOOD CROPS GROWN UNDER COVER	1.9	1.8	1.8
GENERAL FARM PRIMARILY CROP	1.4	2.3	0.9
TOTAL AGRIC PRODUCTION/LIVESTOCK	0.8	0.8	0.6
TOTAL AGRICULTURAL SERVICES	10.5	13.3	9.8
CROP SERVICES	5.5	6.2	5.6
HARVEST PRIMARILY BY MACHINE	1.3	1.3	2.0
PREPARATION SVCS FOR MARKET	4.2	4.9	3.6
TOTAL FARM LABOR & MANAGEMENT	5.0	7.1	4.2

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 4-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
CENTRAL COAST REGION
(IN DOLLARS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	291.04	275.91	304.76
TOTAL AGRICULTURAL PRODUCTION/CROPS	286.46	284.87	306.59
VEGETABLES AND MELONS	303.58	308.83	306.77
TOTAL FRUITS AND TREE NUTS	234.86	187.01	330.91
BERRIES	232.27	161.60	271.36
DECIDUOUS TREE FRUIT	207.17	229.74	295.50
OTHER FRUITS AND NUTS	263.49	253.50	397.32
TOTAL HORTICULTURAL SPECIALTIES	323.04	334.51	309.64
ORNAMENTAL FLORAL & NURSERY	296.42	312.40	297.78
FOOD CROPS GROWN UNDER COVER	399.69	407.15	342.50
GENERAL FARM PRIMARILY CROP	216.03	333.26	191.89
TOTAL AGRIC PRODUCTION/LIVESTOCK	336.26	290.77	332.90
TOTAL AGRICULTURAL SERVICES	293.92	257.44	301.13
CROP SERVICES	353.33	312.86	342.79
HARVEST PRIMARILY BY MACHINE	315.83	282.34	314.72
PREPARATION SVCS FOR MARKET	365.24	321.40	359.06
TOTAL FARM LABOR & MANAGEMENT	228.16	209.04	245.38

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 4-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
CENTRAL COAST REGION
(IN HOURS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	37.7	36.4	40.1
TOTAL AGRICULTURAL PRODUCTION/CROPS	38.4	38.6	41.6
VEGETABLES AND MELONS	37.9	37.8	41.4
TOTAL FRUITS AND TREE NUTS	33.6	27.3	43.2
BERRIES	35.3	24.9	42.4
DECIDUOUS TREE FRUIT	30.2	31.3	46.1
OTHER FRUITS AND NUTS	31.9	33.8	42.0
TOTAL HORTICULTURAL SPECIALTIES	42.9	44.9	42.3
ORNAMENTAL FLORAL & NURSERY	41.4	44.0	42.0
FOOD CROPS GROWN UNDER COVER	47.3	47.9	43.3
GENERAL FARM PRIMARILY CROP	34.9	54.1	31.0
TOTAL AGRIC PRODUCTION/LIVESTOCK	43.0	36.9	42.3
TOTAL AGRICULTURAL SERVICES	35.8	32.1	37.5
CROP SERVICES	40.8	38.2	41.3
HARVEST PRIMARILY BY MACHINE	40.7	34.9	40.4
PREPARATION SVCS FOR MARKET	40.9	39.1	41.8
TOTAL FARM LABOR & MANAGEMENT	30.3	26.8	32.5

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 4-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
CENTRAL COAST REGION
(IN DOLLARS PER HOUR)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	7.72	7.58	7.60
TOTAL AGRICULTURAL PRODUCTION/CROPS	7.46	7.38	7.37
VEGETABLES AND MELONS	8.01	8.17	7.41
TOTAL FRUITS AND TREE NUTS	6.99	6.85	7.66
BERRIES	6.58	6.49	6.40
DECIDUOUS TREE FRUIT	6.86	7.34	6.41
OTHER FRUITS AND NUTS	8.26	7.50	9.46
TOTAL HORTICULTURAL SPECIALTIES	7.53	7.45	7.32
ORNAMENTAL FLORAL & NURSERY	7.16	7.10	7.09
FOOD CROPS GROWN UNDER COVER	8.45	8.50	7.91
GENERAL FARM PRIMARILY CROP	6.19	6.16	6.19
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.82	7.88	7.87
TOTAL AGRICULTURAL SERVICES	8.21	8.02	8.03
CROP SERVICES	8.66	8.19	8.30
HARVEST PRIMARILY BY MACHINE	7.76	8.09	7.79
PREPARATION SVCS FOR MARKET	8.93	8.22	8.59
TOTAL FARM LABOR & MANAGEMENT	7.53	7.80	7.55

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

DESERT

Wage and Salary Employment

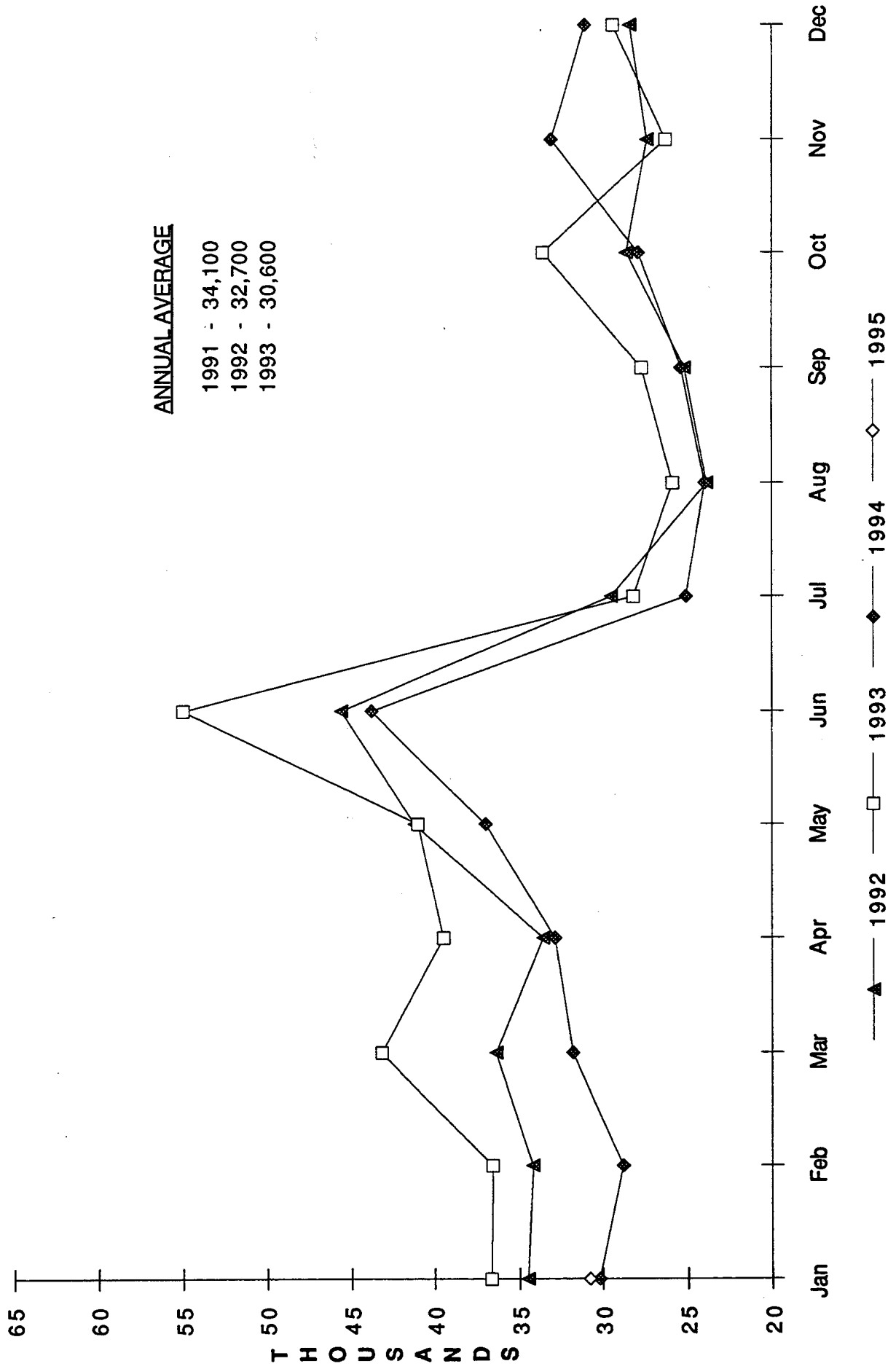


TABLE 5-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
DESERT REGION
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	30.8	31.1	31.7
TOTAL AGRICULTURAL PRODUCTION/CROPS	15.4	16.2	15.2
FIELD CROPS	1.5	1.7	1.5
VEGETABLES AND MELONS	4.6	4.2	2.8
TOTAL FRUITS AND TREE NUTS	4.7	5.4	6.3
GRAPES	2.8	3.3	4.1
CITRUS FRUITS	0.9	0.7	1.3
OTHER FRUITS AND NUTS	1.0	1.4	0.9
HORTICULTURAL SPECIALTIES	1.1	1.2	1.1
GENERAL FARM PRIMARILY CROP	3.5	3.7	3.5
TOTAL AGRIC PRODUCTION/LIVESTOCK	4.9	5.0	5.6
DAIRY FARMS	1.0	1.0	2.8
CHICKEN EGGS	0.7	0.7	1.3
OTHER LIVESTOCK	3.2	3.3	1.5
TOTAL AGRICULTURAL SERVICES	10.5	9.9	10.9
CROP SERVICES	5.3	5.5	5.3
PLANT CULTIVATE & PROTECTION	0.7	0.8	0.6
HARVEST PRIMARILY BY MACHINE	1.1	1.2	1.6
PREPARATION SVCS FOR MARKET	3.5	3.5	3.1
TOTAL FARM LABOR & MANAGEMENT	5.2	4.4	5.6

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 5-B
 AGRICULTURAL PRODUCTION WORKERS (1)
 DESERT REGION
 (IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	28.0	28.3	29.4
TOTAL AGRICULTURAL PRODUCTION/CROPS	14.0	14.9	14.3
FIELD CROPS	1.3	1.5	1.4
VEGETABLES AND MELONS	4.2	3.8	2.7
TOTAL FRUITS AND TREE NUTS	4.4	5.2	5.9
GRAPES	2.7	3.2	4.0
CITRUS FRUITS	0.8	0.7	1.2
OTHER FRUITS AND NUTS	0.9	1.3	0.7
HORTICULTURAL SPECIALTIES	1.0	1.1	0.9
GENERAL FARM PRIMARILY CROP	3.1	3.3	3.4
TOTAL AGRIC PRODUCTION/LIVESTOCK	4.3	4.3	4.9
DAIRY FARMS	0.9	0.9	2.6
CHICKEN EGGS	0.5	0.5	0.9
OTHER LIVESTOCK	2.9	2.9	1.4
TOTAL AGRICULTURAL SERVICES	9.7	9.1	10.2
CROP SERVICES	4.6	4.8	4.8
PLANT CULTIVATE & PROTECTION	0.5	0.6	0.4
HARVEST PRIMARILY BY MACHINE	1.0	1.1	1.5
PREPARATION SVCS FOR MARKET	3.1	3.1	2.9
TOTAL FARM LABOR & MANAGEMENT	5.1	4.3	5.4

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 5-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
DESERT REGION
(IN DOLLARS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	270.40	278.62	273.50
TOTAL AGRICULTURAL PRODUCTION/CROPS	266.26	272.41	254.96
FIELD CROPS	281.78	304.11	279.07
VEGETABLES AND MELONS	289.76	282.01	241.50
TOTAL FRUITS AND TREE NUTS	260.40	272.54	254.80
GRAPES	263.45	284.00	239.78
CITRUS FRUITS	265.34	273.08	299.49
OTHER FRUITS AND NUTS	247.33	245.21	262.09
HORTICULTURAL SPECIALTIES	308.17	308.88	316.91
GENERAL FARM PRIMARILY CROP	222.91	235.89	239.36
TOTAL AGRIC PRODUCTION/LIVESTOCK	387.34	389.11	417.18
DAIRY FARMS	509.92	488.07	494.76
CHICKEN EGGS	301.35	353.75	300.25
OTHER LIVESTOCK	362.88	364.94	346.81
TOTAL AGRICULTURAL SERVICES	223.44	233.69	229.63
CROP SERVICES	223.12	230.05	241.64
PLANT CULTIVATE & PROTECTION	321.08	288.80	325.01
HARVEST PRIMARILY BY MACHINE	162.73	141.20	195.10
PREPARATION SVCS FOR MARKET	228.50	250.58	253.20
TOTAL FARM LABOR & MANAGEMENT	224.00	238.72	218.96

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 5-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
DESERT REGION
(IN HOURS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	40.0	41.4	40.7
TOTAL AGRICULTURAL PRODUCTION/CROPS	40.9	42.3	39.9
FIELD CROPS	42.5	45.8	43.0
VEGETABLES AND MELONS	42.8	42.6	42.0
TOTAL FRUITS AND TREE NUTS	40.0	41.8	39.2
GRAPES	41.1	42.9	38.8
CITRUS FRUITS	36.7	38.9	39.2
OTHER FRUITS AND NUTS	39.7	40.8	41.8
HORTICULTURAL SPECIALTIES	43.1	44.0	43.0
GENERAL FARM PRIMARILY CROP	38.3	40.6	37.4
TOTAL AGRIC PRODUCTION/LIVESTOCK	51.1	50.6	51.0
DAIRY FARMS	51.3	49.3	52.3
CHICKEN EGGS	49.0	49.2	48.9
OTHER LIVESTOCK	51.4	51.4	49.9
TOTAL AGRICULTURAL SERVICES	33.6	35.3	36.8
CROP SERVICES	34.7	36.4	39.1
PLANT CULTIVATE & PROTECTION	46.0	40.0	54.9
HARVEST PRIMARILY BY MACHINE	28.3	26.1	32.9
PREPARATION SVCS FOR MARKET	35.1	39.4	40.0
TOTAL FARM LABOR & MANAGEMENT	32.7	34.2	34.7

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 5-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
DESERT REGION
(IN DOLLARS PER HOUR)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	6.76	6.73	6.72
TOTAL AGRICULTURAL PRODUCTION/CROPS	6.51	6.44	6.39
FIELD CROPS	6.63	6.64	6.49
VEGETABLES AND MELONS	6.77	6.62	5.75
TOTAL FRUITS AND TREE NUTS	6.51	6.52	6.50
GRAPES	6.41	6.62	6.18
CITRUS FRUITS	7.23	7.02	7.64
OTHER FRUITS AND NUTS	6.23	6.01	6.27
HORTICULTURAL SPECIALTIES	7.15	7.02	7.37
GENERAL FARM PRIMARILY CROP	5.82	5.81	6.40
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.58	7.69	8.18
DAIRY FARMS	9.94	9.90	9.46
CHICKEN EGGS	6.15	7.19	6.14
OTHER LIVESTOCK	7.06	7.10	6.95
TOTAL AGRICULTURAL SERVICES	6.65	6.62	6.24
CROP SERVICES	6.43	6.32	6.18
PLANT CULTIVATE & PROTECTION	6.98	7.22	5.92
HARVEST PRIMARILY BY MACHINE	5.75	5.41	5.93
PREPARATION SVCS FOR MARKET	6.51	6.36	6.33
TOTAL FARM LABOR & MANAGEMENT	6.85	6.98	6.31

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

SACRAMENTO

Wage and Salary Employment

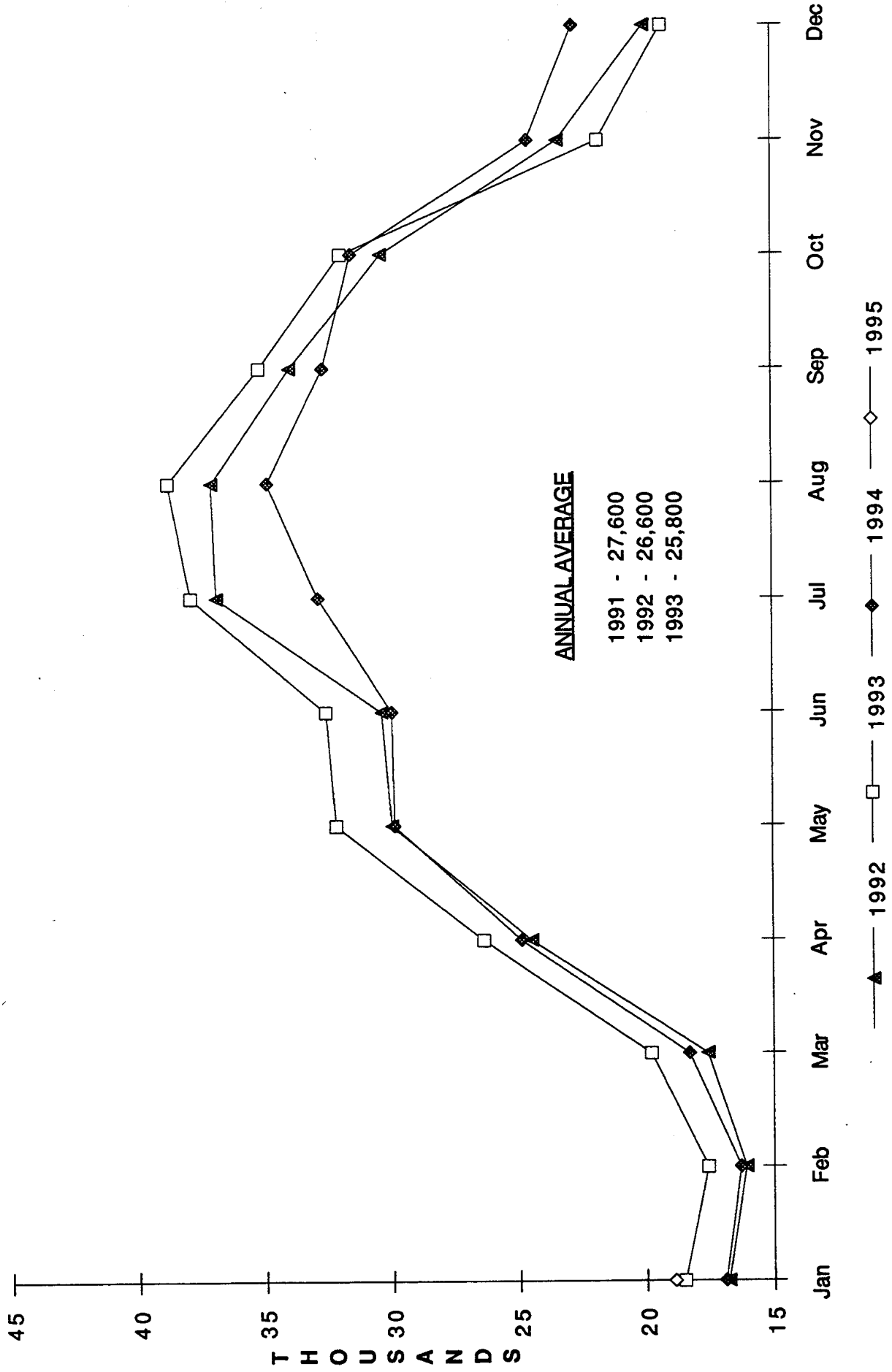


TABLE 6-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
SACRAMENTO VALLEY REGION
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	18.9	22.8	16.2
TOTAL AGRICULTURAL PRODUCTION/CROPS	13.3	16.4	11.6
RICE	1.1	1.4	0.7
VEGETABLES AND MELONS	0.9	1.2	0.5
TOTAL FRUIT AND TREE NUTS	6.1	7.2	6.1
TREE NUTS	1.9	2.3	1.8
DECIDUOUS TREE FRUIT	2.7	3.4	3.0
OTHER FRUITS AND NUTS	1.5	1.5	1.3
HORTICULTURAL SPECIALTIES	2.0	2.4	1.4
GENERAL FARM PRIMARILY CROP	3.2	4.2	2.9
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.6	1.7	1.4
TOTAL AGRICULTURAL SERVICES	4.0	4.7	3.2
CROP SERVICES	1.8	2.1	1.5
HARVEST PRIMARILY BY MACHINE	0.6	0.7	0.5
PREPARATION SVCS FOR MARKET	1.2	1.4	1.0
TOTAL FARM LABOR & MANAGEMENT	2.2	2.6	1.7

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 6-B
AGRICULTURAL PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	16.5	20.0	13.9
TOTAL AGRICULTURAL PRODUCTION/CROPS	11.7	14.5	10.1
RICE	0.9	1.2	0.5
VEGETABLES AND MELONS	0.8	1.1	0.4
TOTAL FRUIT AND TREE NUTS	5.5	6.4	5.7
TREE NUTS	1.7	2.1	1.6
DECIDUOUS TREE FRUIT	2.5	3.0	2.9
OTHER FRUITS AND NUTS	1.3	1.3	1.2
HORTICULTURAL SPECIALTIES	1.9	2.2	1.2
GENERAL FARM PRIMARILY CROP	2.6	3.6	2.3
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.4	1.5	1.2
TOTAL AGRICULTURAL SERVICES	3.4	4.0	2.6
CROP SERVICES	1.3	1.5	1.0
HARVEST PRIMARILY BY MACHINE	0.4	0.4	0.3
PREPARATION SVCS FOR MARKET	0.9	1.1	0.7
TOTAL FARM LABOR & MANAGEMENT	2.1	2.5	1.6

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 6-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION
(IN DOLLARS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	281.19	296.65	277.55
TOTAL AGRICULTURAL PRODUCTION/CROPS	275.56	291.81	274.90
RICE	401.36	388.31	400.93
VEGETABLES AND MELONS	477.16	496.58	449.80
TOTAL FRUIT AND TREE NUTS	247.27	265.85	235.20
TREE NUTS	274.98	285.56	264.15
DECIDUOUS TREE FRUIT	239.14	252.70	224.37
OTHER FRUITS AND NUTS	229.80	264.68	220.96
HORTICULTURAL SPECIALTIES	187.49	199.60	289.64
GENERAL FARM PRIMARILY CROP	295.47	305.16	308.39
TOTAL AGRIC PRODUCTION/LIVESTOCK	305.11	309.76	311.36
TOTAL AGRICULTURAL SERVICES	290.47	307.33	271.44
CROP SERVICES	309.21	322.21	317.98
HARVEST PRIMARILY BY MACHINE	249.60	254.07	257.49
PREPARATION SVCS FOR MARKET	332.59	348.35	339.55
TOTAL FARM LABOR & MANAGEMENT	279.66	297.93	242.35

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 6-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION
(IN HOURS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	39.0	41.9	41.8
TOTAL AGRICULTURAL PRODUCTION/CROPS	37.8	41.1	41.4
RICE	45.3	48.6	44.4
VEGETABLES AND MELONS	50.6	51.3	52.0
TOTAL FRUIT AND TREE NUTS	38.1	41.8	39.2
TREE NUTS	41.6	44.9	42.4
DECIDUOUS TREE FRUIT	35.8	38.0	37.9
OTHER FRUITS AND NUTS	38.3	45.4	37.9
HORTICULTURAL SPECIALTIES	24.8	27.8	41.2
GENERAL FARM PRIMARILY CROP	40.2	42.8	44.5
TOTAL AGRIC PRODUCTION/LIVESTOCK	48.2	48.4	49.5
TOTAL AGRICULTURAL SERVICES	39.2	42.1	39.8
CROP SERVICES	38.7	41.9	40.2
HARVEST PRIMARILY BY MACHINE	30.0	30.5	30.4
PREPARATION SVCS FOR MARKET	42.1	46.2	43.7
TOTAL FARM LABOR & MANAGEMENT	39.5	42.2	39.6

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 6-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION
(IN DOLLARS PER HOUR)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	7.21	7.08	6.64
TOTAL AGRICULTURAL PRODUCTION/CROPS	7.29	7.10	6.64
RICE	8.86	7.99	9.03
VEGETABLES AND MELONS	9.43	9.68	8.65
TOTAL FRUIT AND TREE NUTS	6.49	6.36	6.00
TREE NUTS	6.61	6.36	6.23
DECIDUOUS TREE FRUIT	6.68	6.65	5.92
OTHER FRUITS AND NUTS	6.00	5.83	5.83
HORTICULTURAL SPECIALTIES	7.56	7.18	7.03
GENERAL FARM PRIMARILY CROP	7.35	7.13	6.93
TOTAL AGRIC PRODUCTION/LIVESTOCK	6.33	6.40	6.29
TOTAL AGRICULTURAL SERVICES	7.41	7.30	6.82
CROP SERVICES	7.99	7.69	7.91
HARVEST PRIMARILY BY MACHINE	8.32	8.33	8.47
PREPARATION SVCS FOR MARKET	7.90	7.54	7.77
TOTAL FARM LABOR & MANAGEMENT	7.08	7.06	6.12

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

NORTH COAST

Wage and Salary Employment

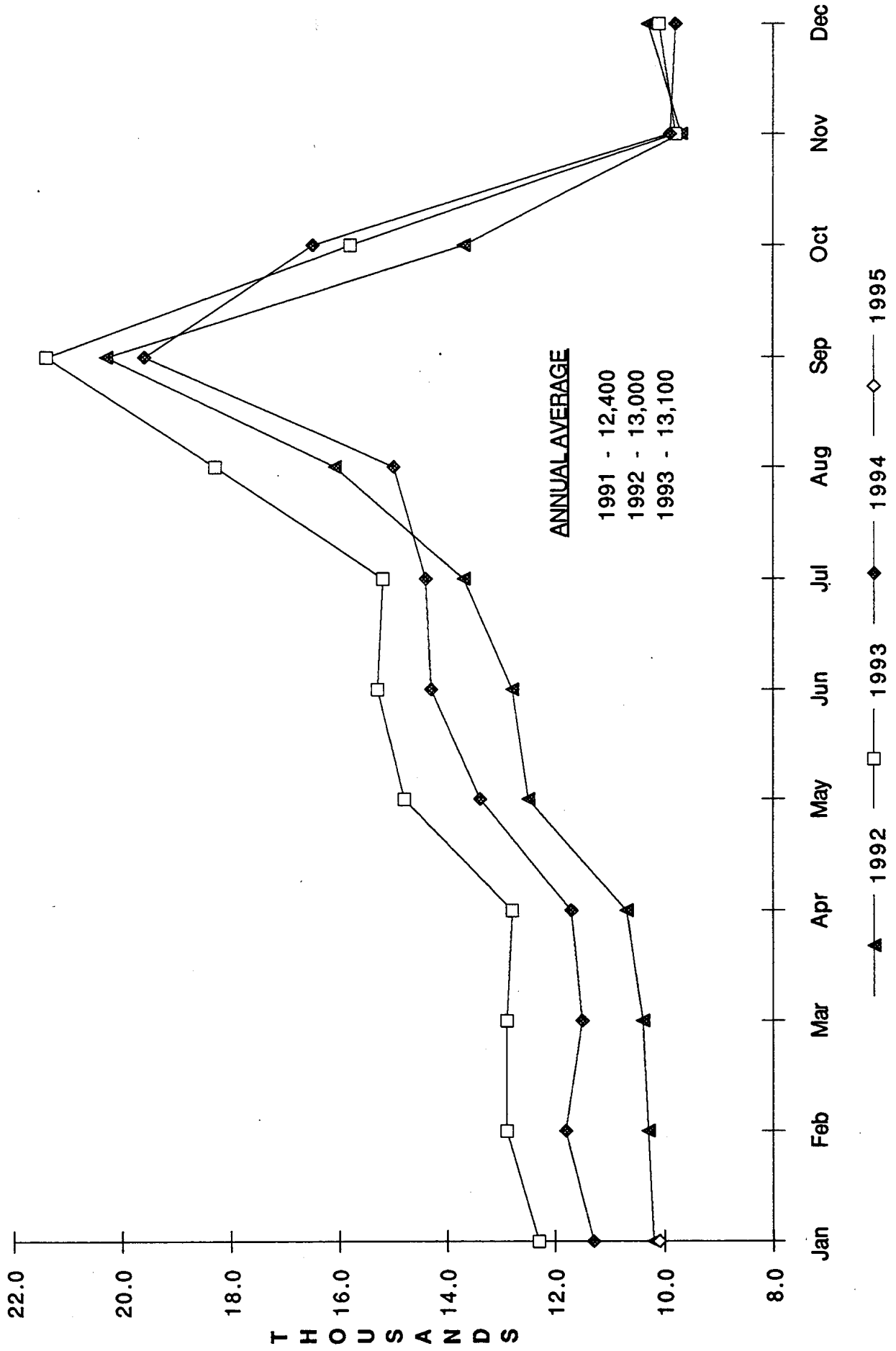


TABLE 7-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
NORTH COAST REGION
(IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	10.1	9.8	11.2
TOTAL AGRICULTURAL PRODUCTION/CROPS	6.9	6.7	8.2
TOTAL FRUITS AND TREE NUTS	5.2	5.1	6.1
GRAPES	4.1	4.0	5.0
OTHER FRUITS AND NUTS	1.1	1.1	1.1
TOTAL HORTICULTURAL SPECIALTIES	1.1	1.0	1.5
GENERAL FARM PRIMARILY CROP (2)	0.6	0.6	0.6
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.8	1.9	1.7
TOTAL AGRICULTURAL SERVICES	1.4	1.2	1.3

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

(2) INSUFFICIENT SAMPLE TO SUPPORT PRODUCTION WORKER, HOURS, OR EARNINGS ESTIMATES.

TABLE 7-B
 AGRICULTURAL PRODUCTION WORKERS (1)
 NORTH COAST REGION
 (IN THOUSANDS)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	8.0	7.5	9.1
TOTAL AGRICULTURAL PRODUCTION/CROPS	5.2	4.9	6.6
TOTAL FRUITS AND TREE NUTS	3.8	3.6	4.7
GRAPES	2.8	2.6	3.7
OTHER FRUITS AND NUTS	1.0	1.0	1.0
TOTAL HORTICULTURAL SPECIALTIES	0.9	0.8	1.3
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.6	1.6	1.5
TOTAL AGRICULTURAL SERVICES	1.2	1.0	1.0

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 7-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
NORTH COAST REGION
(IN DOLLARS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	282.59	289.02	334.70
TOTAL AGRICULTURAL PRODUCTION/CROPS	269.70	273.74	322.08
TOTAL FRUITS AND TREE NUTS	264.48	265.72	344.60
GRAPES	293.59	298.34	353.81
OTHER FRUITS AND NUTS	184.57	181.37	306.16
TOTAL HORTICULTURAL SPECIALTIES	303.29	300.77	277.38
TOTAL AGRIC PRODUCTION/LIVESTOCK	336.29	332.48	329.89
TOTAL AGRICULTURAL SERVICES	264.68	292.06	422.60

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 7-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
NORTH COAST REGION
(IN HOURS PER WEEK)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	38.5	39.7	45.6
TOTAL AGRICULTURAL PRODUCTION/CROPS	37.2	38.5	44.0
TOTAL FRUITS AND TREE NUTS	34.8	36.5	43.4
GRAPES	35.5	38.2	43.2
OTHER FRUITS AND NUTS	32.9	32.1	43.8
TOTAL HORTICULTURAL SPECIALTIES	42.3	41.6	46.0
TOTAL AGRIC PRODUCTION/LIVESTOCK	47.1	46.5	48.3
TOTAL AGRICULTURAL SERVICES	32.2	34.4	51.6

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 7-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
NORTH COAST REGION
(IN DOLLARS PER HOUR)

INDUSTRY	JAN 1995	DEC 1994	JAN 1994
TOTAL AGRICULTURAL	7.34	7.28	7.34
TOTAL AGRICULTURAL PRODUCTION/CROPS	7.25	7.11	7.32
TOTAL FRUITS AND TREE NUTS	7.60	7.28	7.94
GRAPES	8.27	7.81	8.19
OTHER FRUITS AND NUTS	5.61	5.65	6.99
TOTAL HORTICULTURAL SPECIALTIES	7.17	7.23	6.03
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.14	7.15	6.83
TOTAL AGRICULTURAL SERVICES	8.22	8.49	8.19

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.